

## ACADEMIC ARTICULATION AGREEMENT

Between

**HULT INTERNATIONAL BUSINESS SCHOOL**  
1 Education Street, Cambridge, MA 02141, USA

And

**COLLEGE OF SOUTHERN MARYLAND**  
8730 Mitchell Rd, La Plata, MD 20646

### OBJECTIVES

The objective of this agreement is to build formal links between Hult International Business School (hereinafter referred to as HIBS) and College of Southern Maryland (hereinafter referred to as CSMD) in educational ventures, which will be of mutual benefit to students and faculty. In particular, such ventures will be in the fields of Business, Management, Finance, Marketing and Entrepreneurship at Bachelors level.

### GENERAL TERMS OF AGREEMENT

1. To promote academic cooperation between HIBS and CSMD.
2. To allow students to undertake further study at HIBS following a period of study at CSMD.
3. Either party may publicize or otherwise make reference to the agreement subject to prior approval of the partner.

### THE ACADEMIC PROGRAM

For the purpose of allowing qualified students who wish to complete their Bachelor's education in London, UK, or Boston, USA, HIBS and CSMD hereby enter into the agreement outlined below.

4. A student who has successfully completed the accredited Associate of Science in Business Administration will be granted entry into the undergraduate degree program at HIBS. Such students will be awarded up to 60 US credits advance placement towards the HIBS bachelor's degree.
5. For the purposes of transfer credit evaluation, table A provides a chart of CSMD Business Administration may seek to transfer into a HIBS degree and the HIBS course that transfer credits will be applied to. Transfer credits will be awarded for all such CSMD courses awarded a grade of C or higher. A transcript of the actual courses undertaken and grades earned by the applicant will be provided prior to confirmation of transfer credits. Depending on the elected CSMD students have taken, some courses may replace HIBS core courses instead of electives.

**Table A**

<b>Business Administration, A.S</b>	
<b>Ext. Course</b>	<b>Hult Course</b>
Composition and Rhetoric	Rhetoric & Argumentation
First Year Seminar	Exploring Self & Society
Introduction to Business in a Market Economy	Navigating the Business Environment
Scientific Method and the Modern World	Science & Technology Elective
Mathematics Option 1	Quantitative Skills for Business
Principles of Accounting	Financial Accounting
Applied Business Communications	Emerging Technologies
Composition & Literature	Open Elective 1

Mathematics Option 2	Introduction to Statistics & Data Analysis
Humanities Option	Design & Humanities Elective
Principles of Accounting 2	Managerial Accounting
Principles of Microeconomics	Principles of Economics
Business Elective	Open Elective 2
Science Option	Open Elective 3
Open Elective	Open Elective 4
Principles of Macroeconomics	Economic Theory & Application
Communications Option	Storytelling & Persuasion
Social Science Option	Ethics & Society Elective
Open Elective	Open Elective 5
Open Elective	Open Elective 6

6. Each party shall have responsibility for quality assurance of its respective courses of study.
7. Both HIBS and CSMD will keep under review the effectiveness of the articulation agreement by exchanging information on the performance of students accepted into HIBS programs under the terms of this agreement. However, it is recognized that the transfer of information about individual students is restricted by the relevant US data protection rules and therefore the release of information requires the consent of the student.
8. CSMD students who do not complete a full Associate's Degree at CSMD would be eligible to transfer partial credits for any courses listed above.
9. Each party shall inform the other of any changes to their curricula that impact any of the above mapping of transfer credits.

#### **ELIGIBILITY AND ADMISSIONS INFORMATION**

10. HIBS requires that all transfer students from CSMD meet its minimum entry requirements as listed in HIBS brochures and on the HIBS web site.
11. CSMD students applying to the HIBS London campus must also meet the requirements of the UK Home Office in order to comply with UK Student Visa regulations.
12. CSMD students applying to the HIBS Boston campus must also meet the requirements of the US Department of Homeland Security regulations in order to comply with US Student Visa regulations.
13. Students from CSMD may enter in any HIBS intake in which HIBS enrolls degree students. Students will submit an application form and any additional forms and fees required by HIBS at the time of application, as listed in HIBS brochures and on the HIBS web site. Currently this includes the following:
  - a) A HIBS online application
  - b) A CSMD transcript indicating all completed courses, credits, and grades
  - c) A copy of the student's high school diploma
  - d) Contact information of a referee from whom HIBS may request an academic reference
  - e) A personal application essay or video personal statement
14. Every qualified student at CSMD who makes an application to HIBS is immediately eligible to receive a conditional offer letter consistent with the terms listed above.

15. Upon acceptance of each student's application, each student will process a tuition deposit payment for the amount stated and following timeline stated in the current HIBS brochure and the HIBS web site.
16. For international students, upon receipt of the tuition deposit, HIBS will issue the paperwork necessary for obtaining a student visa, and will provide instruction and advice as needed.
17. Students in this agreement will pay all standard HIBS tuition and fees. There are no additional costs or fees required by HIBS from CSMD or by CSMD from HIBS.
18. In addition to tuition fees, each student will individually be responsible for covering all other costs, such as food, travel, Visa, accommodation, incidental expenses, etc.
19. Students in this agreement are eligible to apply to HIBS Merit Based Scholarships and Awards as listed in HIBS brochures and on the HIBS web site.

#### **ADDITIONAL OPPORTUNITIES FOR COOPERATION**

HIBS is pleased to enter into discussion with CSMD to promote opportunities for faculty and other types of academic cooperation.

#### **DURATION OF AGREEMENT**

This agreement is valid for a three-year period from the date of signature, and is subject to renewal and/or amendment on mutual consent. The agreement may be cancelled by either party on 90-day prior notice to the other, provided any student accepted into the program is permitted to complete the program.

Agreed to this on 2/22/2021

For Hult International Business School

For College of Southern Maryland



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**Dr. Ian Dougal**  
Dean of Academic Affairs

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**Dr. Rodney Redmond**  
Interim Vice President of Academic Affairs